

# LAND RENT WORKSHOPS

## What is a fair farmland rental agreement?

The meetings are designed to assist land owners, farmers, and agri-business professionals with farm financial issues related to farmland rental rates, ownership, management, leasing agreements, and related issues. These meetings will last approximately two hours and are offered to you at no cost.

### MEETING AGENDA:

- Farmland Rental Rate Trends
- Land Values
- Increasing Input Costs
- Landlord Worksheet
- Tenant Worksheet
- Fair Rent Program
- A Rental Rate that Works; Excel Spreadsheet
- Flexible Leases
- Rental Lease Examples
- What is a Fair Rental Agreement

### WHO SHOULD ATTEND:

- Landlords and farm land owners
- Farmers and Tenants
- Agri-businesses
- Ag Professionals



**PRESENTERS:** DAVE BAU AND NATHAN HULINSKY  
EXTENSION EDUCATORS,  
AG BUSINESS MANAGEMENT

**PROGRAM SPONSOR:** UNIVERSITY OF MINNESOTA EXTENSION

### SCHEDULE OF LOCAL MEETING DATES:

- Cologne Nov. 13, 9:30 AM Carver County Public Works Building, 11360 Us Hwy 212 W., Cologne, MN 55322
- Jordan Nov. 13, 1:30 PM Scott County Extension Office 7151- 190th West St., Jordan, MN 55352
- Gaylord Nov. 20, 1:30 PM Sibley County Courthouse Annex Basement, 400 Court Ave., Gaylord, MN 55334
- Le Center Dec. 7, 9:30 AM Le Center County Fairground 4-H Building Hwy 99, Le Center, MN 56057
- Mankato Dec. 7, 1:30 PM Blue Earth County Historic Courthouse 3rd Floor Conference Room, 204 South 5th Street, Mankato, MN 56003
- Chaska Dec. 15, 9:30 AM Carver County Government Center Township Hall 600 E. 4th St., Chaska, MN 55318
- St. Peter Dec. 18, 9:30 AM Health & Human Services Building River Room Basement 622 S. Front St., St. Peter, MN 56082

*For more information, visit [extension.umn.edu/county/sibley](http://extension.umn.edu/county/sibley) or [extension.umn.edu/county/nicollet](http://extension.umn.edu/county/nicollet) and click on **County Agriculture Educator***



Jason Ertl, Extension Educator-Ag Production Systems  
Nicollet & Sibley Counties